



# 5 AMAZING BRANDS



## Family Owned & Operated



## BLENHEIM AUCKLAND LEVIN

Motorhomes  
Caravans  
NEW  
Demonstrators  
USED



# WHY BUY FROM DELUXE RV?

ADVERTORIAL | DELUXE RV GROUP

Our Show Team - from Left Greg Smith, Laura Smith, Matt Gibson, Brett Smith, Brendan from Winnebago Australia, Daryl Smith and Gary Smith

### Because DeLuxe has been around since 1926

DeLuxe was established and has been servicing Marlborough in the transportation industry since 1926. DeLuxe has always been owned and operated as a family business. Brothers Gary and Greg Smith head up the business today with Gary's son Brett and Greg's daughter Laura learning the ropes to one day take over the RV business.

DeLuxe not only has the strength in the RV industry but it has the strength of being Marlborough's largest privately owned residential property development company with its latest 190 section development under way. Greg's son Anthony being part of this side of the business with more siblings to follow one day.

*We are the premier supplier and seller of caravans, motorhomes and RVs in New Zealand, dealing in prominent brands such as Winnebago, Bailey, Pilote, Le Voyageur and Talvor.*

### What sets us apart?

The Smith family have always focused on the best possible delivery whether it be an RV or an exclusive section for your next house. We believe that exceeding customer expectations is crucial for the growth of any business so that's where we focus.

When it comes to purchasing an RV from DeLuxe you will be our No. 1 focus at that time. Once you have signed the paper work and paid a deposit then having your RV ready for delivery will be our priority. Often we hear stories where it can take a month to get solar panels, bike racks or satellite dishes fitted. Here at DeLuxe we don't open our workshop for small outside jobs. We believe in keeping our focus firmly on getting our new stock ready for the yard and concentrating on those who are making a purchase. We often have people purchase today and drive away within hours with extra's fitted.

The Smith family also believe that the most important part of this business is in the delivery and after sales service. Brett is our dedicated workshop manager and has a wealth of knowledge in all the models we sell. We spend between 1-2 hours at the time of delivery showing our customers every detail they will need to know about their purchase. And then we are only a phone call away if they have forgotten how something operates.

Having backup support by phone and many contacts throughout NZ means you can have peace of mind with your RV purchase from DeLuxe. Of course not everything is plain sailing and from time to time your RV may develop some technical difficulty. We however firmly believe in Allan Martins philosophy- "It's the putting right that counts".

We are developing video links, blogs and educational clips which will feature on our website to assist both existing and future customers. Our aim is to have as much

information on the models and brands we sell so that any troubleshooting or educational needs will be at your finger tips. We encourage you to keep an eye on our websites as new developments progressively get rolled out and new models arrive. DeLuxe also work closely with Paul, Rochelle and the Team at RnRV at Silverdale in Auckland and With Brian at Gipsy RV in Levin. Many of the DeLuxe RV models can be found at these locations.

Meet our friendly Sales/After Sales Team



Matt Gibson - RV Sales



Brett Smith - After Sales Manager



Our premises - 45 Main Street, Blenheim, Marlborough



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www.deluxegroup.co.nz  
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