

# WHY BUY FROM DELUXE RV



**Because Deluxe RV is a family owned and operated business and we really care about our customers.**

## What sets us apart?

The Smith family have always focused on the best possible outcome for our customers. By learning about you in the first instance and what your requirements are, this assists us to make sure that you purchase the best available RV to suit your needs. When it comes to purchasing an RV from Deluxe you will be our No. 1 focus at that time. We pride ourselves on being flexible when it comes to delivery. Here at Deluxe we don't open our workshop for small outside jobs. We focus firmly on our new and existing customer base to deliver the best available service. The Smith family also firmly believe that two of the most important aspects of our business is the delivery process, and our aftersales support. Brett Smith, our dedicated workshop and aftersales manager has a wealth of knowledge in all models that we sell.

*We are a premier supplier and seller of motorhomes and RV's in New Zealand. Dealing in premium brands such as Pilote, Le Voyageur, Joa Camp and Kea Motorhomes.*

Deluxe RV have relationships with dealers throughout New Zealand to have warranty servicing done for the habitation side of your RV, so that you have peace of mind. Being a family owned and operated business means that we are responsive to our customers' needs and can make instant decisions. Deluxe RV work closely with RV Mega, Levin RV Centre and Freedom RV who have a range of Pilote motorhomes on display.

## Deluxe RV's famous aftersales service

Our aftersales service is well known in New Zealand for being fast and efficient. Brett our dedicated aftersales and workshop manager has over 15 years' experience. He has steadily grown his expertise throughout the years and visited the Pilote factory in France several times.

## Accessibility to spare parts

We hold an assortment of spare parts on site from the large A-class windscreens right down to cupboard door latches. There is no need to wait months for basic repairs or replacement parts.



**PILOTE**



LE VOYAGEUR



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