

Hi Elias from the team at DeLuxe RV Group



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Welcome to the April issue of the Deluxe RV Group Newsletter!

Summer has disappeared quickly, and autumn is in full swing. Trees are slowly losing their leaves and changing in colour as well as the weather cooling down and the first fires will be heating up those older character villas in Marlborough's countryside.

In the RV world this time of the year separates those who are preparing to park up their vehicle during the winter months and those who ensure their RV's are in the best condition possible to continue travelling throughout the colder months of the year.

Heating systems will get their first proper run since it has been cold last and energy systems will be tested by less sunlight and opportunities to recharge.

As many of you know, I am a strong believer in Autumn and Winter travel to ensure you are making the most of your RV and don't miss out on the magic the colder season sprinkles on alpine regions of New Zealand and always encourage customers to get out of their comfort zone and commit to at least a couple of late season and mid-winter trips.

There is something very special about waking up in your cosy warm motorhome, having a hot cup of coffee and some breakfast before stepping out into a colourful autumn landscape or a magic winter wonderland.

Enjoy the read!!!

Deluxe RV Group News



The Covi Supershow in Auckland has been a great success for the industry and our team has returned from their trip with some great stories and industry insides and seemed to have had a lot of fun meeting prospective customers.

As crazy as it may sound, I have mostly finished organising the upcoming Christchurch motorhome show and we are only 5 weeks out from the event.

If you did not make it to the Covi show you should seriously consider joining us for a great weekend at the Christchurch NZMCA Motorhome, Caravan and Leisure Show next month.

Matt has been away on holiday in Australia and Fiji and will return on Monday and I will be taking my family to Germany in May/June to visit family and friends for the first time since our return to New Zealand four years ago.

Besides that, it's business as usual at Deluxe RV and we continue the journey of 2024!!!

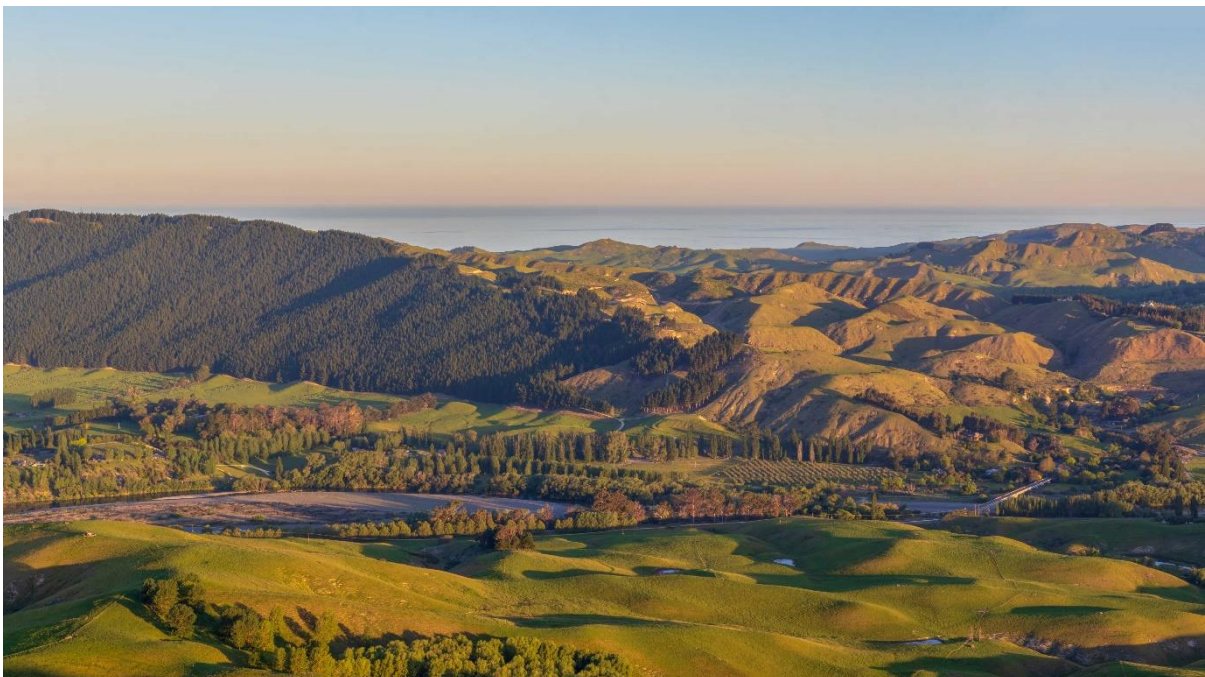
Great Weekend Destinations: Hawkes Bay

Travelling 3-4 hours south of the Bay of Plenty you will reach our final great weekend destination for this segment, Hawkes Bay.

Another spot I have not had the opportunity to explore beyond a quick visit and have heard many great travel stories about. If you are based in the central North Island, Wellington or the Bay of Plenty, the region is nearby and suits a quick weekend trip. Enjoy the read!!!



"There are two words that best describe Hawke's Bay and they are Wine Country - but there is much more than wine to this sunny region."



"Blessed with fertile soils and a warm, temperate climate, Hawke's Bay is among New Zealand's leading producers of wine; notably red wines – cabernet sauvignon, merlot and syrah – and stunning chardonnays.

Hawke's Bay is the first stop on the Classic New Zealand Wine Trail, and is a popular place for bicycle wine tours with many of the region's 30+ cellar doors, and numerous artisan producers, connected by 200km of flat, easy riding cycle trails.

Hawke's Bay is New Zealand's Art Deco capital, with the cities of Napier and Hastings rebuilt in the architectural styles of the time following the devastating 1931 earthquake. Year-round guided tours and vintage car rides are supercharged each February as tens of thousands flock to participate in the week-long Art Deco Festival.

Notable landmarks include Cape Kidnappers, home to the world's largest mainland colony of gannets; Lake Waikaremoana, where the walking track is among New Zealand's nine Great Walks; and Te Mata Peak, with its 360 degree views of Hawke's Bay and spectacular walking tracks.



Explore wineries, sample locally-produced fare and marvel at the Art Deco architecture.

Check out these top 10 things to do in Hawke's Bay.

1. Discover the many wineries and cellar doors



Often likened to Bordeaux in France, Hawke's Bay is famed for its full-bodied red wines.

Hire a bike and taste your way around some of the region's 72 vineyards and 30 cellar doors, including the award-winning Te Mata Estate Winery and Craggy Range. Stop for lunch at Church Road Winery or Mission Estate, New Zealand's oldest winery.

2. Explore Art Deco architecture



When a devastating earthquake destroyed Napier in 1931, the city was rebuilt in the style of the times - Art Deco. Relive the opulent era of jazz, boaters and beads at the annual Art Deco Festival or take a guided tour of the spectacular architecture in a vintage car.

3. Cycle your way around the region



Hawke's Bay Trails combine more than 200 kilometres of tracks that are helpfully split into themes. Choose from the established wineries, landscapes or water trails or forge your own path. You can visit all of Hawke's Bay's attractions by bike - cycle by the seaside, venture to the vineyards or explore the countryside. With flat, easy trails for all levels, it's the best way to experience the stunning region."

Click on the link below to continue reading the full article...

<https://www.newzealand.com/nz/feature/top-experiences-in-hawkes-bay/>

Christchurch Outdoor Expo

We usually exhibit at all major motorhome shows during the year and are very excited to add the very first Christchurch Outdoor Expo in September to this year's list of events we will attend and can't wait to check out the event and all it has to offer.

Please feel free to click on the link below, check out the brand-new expo website and join us for a fun filled weekend exploring this new event.

We are looking forward to seeing you there!!!



Outdoor Expo Christchurch: Your Gateway to the Ultimate Outdoor Experience!

Join us at the Outdoor Expo in Christchurch, New Zealand, for an unparalleled adventure this spring! This September, get ready to shake off winter and step into a world brimming with the latest outdoor gear and technology. Whether you're looking to upgrade worn gear, repair cherished equipment, or discover innovative outdoor solutions, the Outdoor Expo is your one-stop destination. Featuring a diverse array of top outdoor brands, we offer unbeatable deals to fuel your adventurous spirit. Immerse yourself in an exciting array of activities and attractions, tailored to delight every outdoor enthusiast. Gear up for your greatest adventure yet with the Outdoor Expo!

<https://www.outdoorexpo.co.nz/about>

Motorhome Show Preview: Motorhome, Caravan and
Leisure Show



We are exhibiting at the NZMCA Motorhome, Caravan and Leisure Show in Christchurch in May and are excited to join industry leaders and visitors for a great weekend full of exploring all that our industry has to offer.

If you have not purchased your tickets yet, make sure you start planning your trip, buy some tickets online and visit our stand at the show.

We are looking forward to seeing you there!!!

<https://www.nzmotorhomeshow.co.nz/christchurch>

Local Hotspot: Harvest Restaurant Blenheim



Marlborough is a beautiful spot and living in Blenheim is great. However, when people visit or travel through our small town, many customers find it hard to

decide what to do as most places are scattered around the countryside and not always heavily advertised.

Last month I started a small segment introducing Local Hotspots to you and I have decided to continue sharing them for the rest of 2024. I will also try to get out there myself visiting and enjoying the places as well as motivating you to visit one new place every time you travel through.

Please feel free to send me any suggestions you may have, and I will check it out!!!



This month I would like to introduce you to one of my favourite spots for a great lunch or dinner. The Harvest restaurant is part of a boutique hotel neatly tucked away in the countryside near Blenheim and produces great food using local produce paired with some amazing wine.

Poppy and I have an emotional connection to the place as we were fortunate enough to celebrate our wedding at the venue and absolutely love visiting the restaurant.

My opinion is that the restaurant produces amazing food for a reasonable price showcasing the amazing produce and wine the region has on offer paired with a stunning secluded yet accessible location. It's well worth a visit and I can only

highly recommend Harvest to anyone who appreciates good food, wine, and service.

Tip: You do not have to stay at the Hotel to enjoy the restaurant.

"The Marlborough - a Boutique Hotel located in the heart of the famous Marlborough wine region. Nestled within 16 acres of exotic, native and vegetable gardens and surrounded by our boutique vineyard with our awarded Harvest restaurant all onsite."



"Our ethos is simple - authenticity..."

We aim to create a space that celebrates authentic hospitality where we encourage our guests to relax, enjoy and have your every need anticipated. All aspects of the restaurant is guided by this philosophy, creating a place where our guests are genuinely welcomed and fare well as friends.

Relax in one of the two stunning interior dining rooms our wine tasting room or our Orangery that runs onto the garden deck where you enjoy the Marlborough sun whilst enjoying the gastronomy on offer.

Alternatively, you may wish to find a shady spot in the beautiful gardens or vineyard with a small bite and refreshing beverage.

No matter the occasion, at Harvest we aim to create an atmosphere and experience that reminds diners of the true meaning of hospitality.

Come and join us for lunch, aperitivo or dinner and experience our ethos for yourself."

How to Article: Truma Combi

The Truma Combi Heating System is arguably the most fitted habitation and hot water heating system in RV's and most motorhome and caravan owners will come across having to use it.

Check out our "How To" operational video below and refresh your memory if you are new to the system or have not used it much throughout summer.

<https://www.deluxegroup.co.nz/user-manuals-and-operational-videos.html>



Design Coach and Body Lincoln Motorhome Handover



Last week I handed over the Mercedes-Benz DCB Lincoln Motorhome to the very first proud new owner John. Steve and the team at Design Coach and Body have truly done a remarkable job building a high quality 2 berth motorhome based on the Mercedes-Benz platform ticking all the boxes for John.

The Lincoln is a very exclusive motorhome and if you want to get your hands on the next one, please feel free to contact us directly to discuss options. DCB is aiming to start building the next Lincoln towards the second half of 2024 using a 4x4 Mercedes platform and are happy to discuss custom options if the vehicle is purchased before the project commences.

Tip: Don't forget to click on the link below and check out NZMCD's review of the vehicle...

<https://nzgcd.co.nz/reviews/motorhomes/review-dcb-lincoln/>



Motorhome Show Review: Covi Super Show



The motorhome show in Auckland has been a full success with a good amount of people through the doors. We have been commenting on the volume of visitors last show and visitor numbers have improved this year as well as the industry getting used to the post Covid scenario.

Motorhome Review: Pilote Pacific P696D



Most of you will be familiar with our Pilote Pacific P740 and Galaxy G740 range, however we also import a limited number of smaller versatile Pacific vehicles with a large bathroom to suit customers who prefer a shorter motorhome with plenty of space.

This month I am introducing you to the P696D model and can't wait to hear what you think!!!

Tip: For me deciding whether the P696D is the vehicle for you simply comes down to the decision if a large drop-down bed works for you. If you conclude that it will, the motorhome offers you incredible space throughout whilst being easy to handle and short. If the answer is no, this model simply won't work for you.

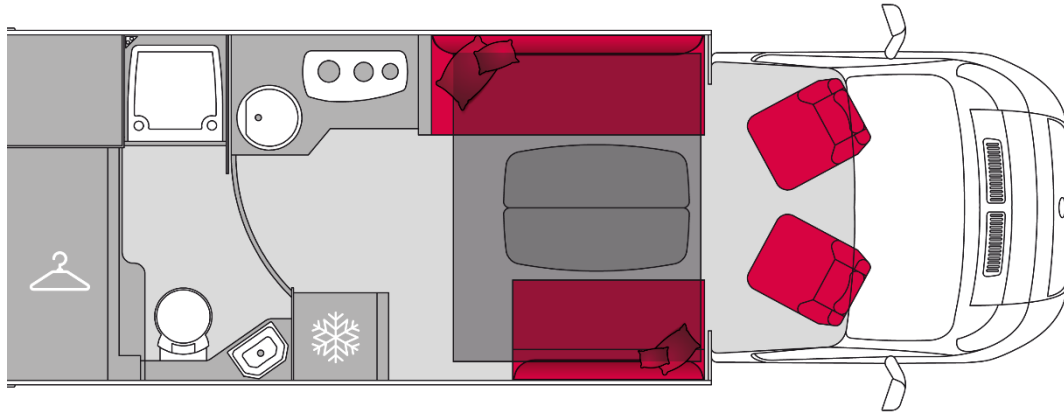
However, I would not ignore it until you have a closer look...

Compact and practical, it gives you the privacy and freedom you need for your duo adventures. Enjoy an interior space optimised for maximum comfort, with a fully equipped kitchen and a functional bathroom. Set off to

discover new horizons hand in hand, creating unforgettable memories in this nomadic cocoon designed especially for the two of you.

Click on the link below to view further details...

<https://www.deluxegroup.co.nz/Detail.html?id=2567606&dealerid=1177&pageNumber=1&sort=1&pageSize=12>



This compact low-profile measures 6.99m and has been designed to meet the needs of tourers looking for large interiors. A clever floorplan gives an XXL interior featuring a maxi-lounge, a maxi- sleeping area, a large kitchen with a generously-sized fridge, a large bathroom and changing area as well as a large hold.



The outside

You will love its dynamic, modern look. At the rear, the large hold can be accessed from either side and is low enough to make it easy to load and unload your belongings. An unusual feature is that the garage takes up the full height of the vehicle on the passenger side. Perfect for storing skis, fishing rods or surfboards. The separate storage hold allows you to store your belongings safely. The doors are equipped with double compression latches which provide an air- and water- tight seal.



The kitchen

The kitchen has large windows, making it feel light and airy and is also fitted with plenty of lights. It boasts a very practical worktop, lots of storage and a large fridge with a capacity of 160 L as well as a three-burner hob, making cooking easy.



The lounge

There is also an electric drop-down bed sleeping 2 adults. In the lounge, you can add a make-up that can accommodate 2 children or 1 adult. It's a perfect vehicle for a family road trip.



The bedroom

The sleeping area consists of an XXL drop-down bed measuring 160 x 200 cm, which lowers to 80 cm above the floor for step-free access. There is a convertible bed in the lounge which sleeps two, enabling the P696D to be registered to carry 4 passengers.



The bathroom

At the rear, there is a wall-to-wall bathroom with a separate shower as well as a skylight, allowing in plenty of light. It also features a huge changing area with wardrobe, drawers and direct access to the garage.



If you have an interest in anything contained within our Newsletter then please don't hesitate to contact us, we would love to hear from you.

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