

Hi Elias from the team at DeLuxe RV Group



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Welcome to the November issue of the Deluxe RV Group Newsletter!

It's hard to believe that the year is coming to an end so fast and we are all starting to plan our Christmas Holiday adventures. Poppy and I are sticking around Marlborough this summer as we are expecting 35+ people to join this year's celebrations and want to make the most of having the family here.

The Smith family is planning their annual motorhome trip and have decided to venture to Hanmer Springs to celebrate Christmas and New Years and I can't wait to hear everyone's stories.

The Team here at Deluxe have just over five weeks to go before we are closing for the festive season and allowing everyone to re-energise before kicking off 2024.

Have a great rest of Spring and enjoy the read!!!

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## **Deluxe RV Group News**

We have just returned from the motorhome show in Nelson and are slowly catching up with admin and returning vehicles to our sales yard.

The team is looking forward to a strong finish to the year. However, there is still plenty of time left in 2023 and we are super excited to see that the very first ever DCB Lincoln Motorhome has arrived in Blenheim.

Check out the article in this newsletter and let me know your thoughts about the brand-new NZ coach-built Lincoln.



*The Team at Deluxe will be taking a well-deserved break during the festive season. Please refer to the opening dates below and note that we will commence vehicle handovers on the 08th of January 2024.*

*We thank you for your understanding and please feel free to contact us for any further questions.*

**22nd December 2023 - 3rd January 2024**

**Christmas Holidays - Deluxe RV Group Office Closed**

**22nd December 2023 - 08th January 2024**

**Christmas Holidays - Deluxe RV Group Workshop Closed**

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## **Great Weekend Destinations: Taranaki Region**



Driving 350kms north from our last destination Wellington, we arrive in the Taranaki region, best known for Mount Taranaki, New Zealand's most perfectly formed volcano.

*"From world-class surf breaks to a picture-perfect ancestral mountain, Taranaki has so much on offer all year round."*

I must admit that Taranaki is a region in New Zealand that I personally have never had the opportunity to visit and therefore I had a lot of fun researching the

destination. As we have family living in New Plymouth it needed to be added to our list and we are hoping to visit Mount Taranaki next year.



*"Located halfway between Auckland and Wellington on New Zealand's west coast, the Taranaki region is a mecca for outdoor enthusiasts, families, foodies, and those wanting to indulge in arts and culture.*

*With a beautifully pristine coastline that is home to more than 12 world-class surf breaks (four of them are nationally significant), the symmetrical volcanic cone of ancestral Taranaki Maunga, bloomingly beautiful gardens, endless tracks and trails, rich culture and arts, vibrant events, and decadent dining, Taranaki has something for everyone.*

*Visit historic sites, discover contemporary art, explore world-recognised parks and gardens, and take a hike through native forest, sample a sumptuous local restaurant dish, or surf and snowboard in the same day.*

*Walk the 12.7 km New Plymouth Coastal Walkway and stop off at pioneering artistic Len Lye's Wind Wand, treat yourself to an art trail, or one of the many festivals throughout the year (including the annual TSB Festival of Lights extravaganza), immerse yourself at an award-winning museum or gallery, or pay a visit to one of the last working lighthouses in New Zealand - the Cape Egmont lighthouse."*

Click on the link below and check out the full page...

<https://www.newzealand.com/int/taranaki/>

*"Visit the Taranaki region for the full mountain-to-sea experience. Catch surf-breaks and visit art studios while catching a glimpse of Taranaki maunga."*





## Visit the Taranaki Gardens

Taranaki is fierce in colour and vibrancy, so it's no wonder the region dazzles with spectacular world-recognised gardens.

The annual Taranaki Garden Festival showcases more than 50 of the region's best every spring. Discover highlights such as Te Kainga Marire, Tūpare homestead, Hollard Garden, family-fun King Edward Park in Hāwera, and Pukeiti - the rainforest garden nestled in the foothills of Taranaki Maunga.

The TSB Festival of Lights is a free event held every summer, showcasing magnificently colourful light installations in the natural backdrop of the sprawling inner-city sanctuary of Pukekura Park.



## Play a round of golf

"Breathtaking scenery, tree-lined fairways, a long coastline and the gaze of Taranaki Maunga make this region a stunningly scenic and thriving golf destination. See panoramic views of the North Taranaki coastline, New Plymouth city, and Taranaki Maunga at Fitzroy, or tackle Strathmore in rural Eastern Taranaki. Whatever the skills, or ambition - Taranaki has the course for you."



## **Discover the region's heritage**

"Explore the region's greatest treasures and stories, learn about the geological, Māori, and pioneering past of Taranaki. Whether you're looking to inspire creativity, engage with heritage, or connect with local people - Puke Ariki has it all - it's a museum, library, heritage site and information centre all in one. And entry is free for everyone!

Book yourself into the guided historical walk around New Plymouth at the Puke Ariki information centre. Or take a stroll through yesteryear and experience the life of Taranaki pioneers in the 19th and 20th centuries at Pioneer Village. Further down the road in Hāwera, Tawhiti Museum and their Traders & Whalers experience offers scale models and life-size displays depicting Taranaki history, plus a train ride to showcase the region's logging history."

**Click on the link below to read the full article "Top Ten Things To Do In Taranaki"...**

<https://www.newzealand.com/int/feature/top-experiences-in-taranaki/>

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## **Brand New Exclusive DCB Lincoln Motorhome**





Let me introduce you to the very first New Zealand built Mercedes-Benz DCB Lincoln motorhome. Designed and built by Design Coach and Body in Christchurch the Lincoln is finished to the highest standard, suited to New Zealand conditions, drives like a dream and we are exclusively selling it here at Deluxe RV in Blenheim.

I have had the joy of showcasing the vehicle at the Nelson Motorhome Show and the feedback was amazing. I am more than happy to share the information below and invite everyone to ask questions, view the vehicle and provide feedback. We are physically selling this unit and I can't wait to hand this beauty over to the new owners when the time comes!!!

Click on the link below to check out the listing...

<https://www.deluxegroup.co.nz/Detail.html?id=2973127&dealerid=1177&pageNumber=1&sort=1&pageSize=12>



Design Coach and Body managed to secure a rear-wheel-drive 3litre V6 188HP Mercedes-Benz Turbo Diesel base vehicle for the first Lincoln.

This will be the only Lincoln built with this beautiful engine as Mercedes have discontinued the V6 option.

Let me tell you it drives amazing and the lack of noise from the rear is a testimony to the built quality and finish.

A Complete Redarc Battery Management System including 720w Solar, 3000w Inverter, 400aH Lithium Batteries, Monitor and Regulator provides the motorhome with plenty of power when camping off grid for extended period of times.



The Fusion media and sound system is a great addition and allows you to control radio, Bluetooth, TV audio and internal and external speakers.





Double glazed Perspex windows, thermal curtains and fly screens on habitation door and windows ensure the vehicle is well insulated and make a point of difference to many NZ built motorhomes.

The BR-Systems electric bike rack is controlled either by pushing the controls in the garage or you can simply use the remote control provided with the vehicle.



Garage lighting, rails and fixing points all come as standard.





Designed as a 2 Berth motorhome, featuring a large island bed with a thick memory foam mattress and plenty of storage for two, the Lincoln caters for a couple travelling New Zealand comfortably and in style.

Finer touches like the lighting, quality headboard, wireless charging for your phones and large memory foam mattress make the difference and elevate the bedroom to the next level.



The separate ceramic toilet, Basin and full shower are all well designed, practical and showcase the stunning finish.





The kitchen is built with high quality materials, heavy duty benchtop, full oven and grill, heavy duty sink and features a large 32" Avtex Smart TV.





Lincoln black bowls, cups, plates, wine and whiskey glasses add a further luxury touch.



Leather upholstery on all seats ensure you are comfortable during your travels or when watching TV.





The lounge seat backs are extra high and provide a nice level of comfort. I found that these are the only lounge seats in a motorhome I could happily lean into and have my neck supported.





To be honest, I am not just raving about the Lincoln motorhome because we sell it and it will suit many customers perfectly, I am falling in love with the idea of a powerful and smooth German Mercedes-Benz Engine paired with a NZ built RV to the highest standard possible.

I simply think that Design Coach and Body have not only built a luxurious, well equipped, and functional motorhome for two, they have out done themselves on the finer details and design and should be immensely proud of the finished product.

Check out the full listing and get in contact directly for any further questions!!!

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## Nelson Motorhome Show Review



The Nelson Rotary Motorhome show is back!!!

After the show has been forced to be cancelled for the last 2 years the event has returned last weekend with a bang and we were treated with 2 days of sun and good visitor numbers.

It's great to see the event up and running again as the only RV show in the top of the South Island and we always appreciate any opportunity to meet our customers and showcase our much-loved vehicles.

After such a great success I am sure we will return next year!!!

PS: If you are interested in visiting the largest motorhome and caravan show in New Zealand, check out the link below and book some tickets to Auckland for March 2024...

<https://www.supershow.co.nz/>

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## Staff Trips: November Adventures

Many of us here at Deluxe RV have been making the most of Spring and took the opportunity to spend some quality time with family and friends away from



work. Check out the pictures below and feel free to share some of your own adventures with us!!!











## How to Article: Thule Electric Bike Rack



In April this year I wrote an article discussion bike rack options for RV's and concluded that whilst there are many brands and options to choose from, most customers are best to future proof the system and opt in for a winddown option to avoid having to lift heavy bikes up high.

Check out this video explaining how the Thule Electric Bike Rack works and feel free to contact us directly if you have any questions.

Tip: The operation of the manual version is very similar and seems to be a bullet proof system only relying on the manual wind down system.

Click on the link below to check out the article in our April Issue...

[https://www.deluxegroup.co.nz/uploads/6/2/4/9/62491403/april\\_2023\\_newsletter.pdf](https://www.deluxegroup.co.nz/uploads/6/2/4/9/62491403/april_2023_newsletter.pdf)

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## Pilote Shipping Update





As mentioned in previous months international logistics and shipping has thrown many challenges at us throughout the last few years.

It seems however that we are finally seeing improvements and are currently receiving many brand-new vehicles from overseas. Some are sold whilst others are stock units, and we are still able to have vehicles ready for a December collection.

Feel free to contact us if you are keen on a brand-new RV and have a chat about current options and availability!!!



If you have an interest in anything contained within our Newsletter then please don't hesitate to contact us, we would love to hear from you.

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