

Hi Matt Gibson from the team at DeLuxe RV Group



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Welcome to the October issue of the Deluxe RV Group newsletter!

We are well and truly into spring by now and most caravan and motorhome owners are getting excited for the upcoming summer and the adventures the season will bring. My wife and I are excited to take Levi for his first motorhome adventure this week and we are hoping to meet a couple of you out there.

Our technicians have been busy fitting out pre-sold Pilote and Le Voyageur motorhomes and the recent NZMCA Motorhome, Caravan and Leisure Show has been a huge success, with more visitors than ever before.

As the year is slowly but surely moving towards Christmas and the summer holidays, we will get increasingly busier and it's going to be interesting to see tourists return to New Zealand. I strongly suggest squeezing in a couple of extra trips before that and make the most of the calmer times now.

Enjoy the read and as always please feel free to let me know your thoughts or share some of your adventures!!!

Selling or Trading your Motorhome or Caravan with Deluxe RV



Trading your current motorhome when you purchase a new one is a simple and often an easy way for customers to have a seamless changeover as well as not

missing out on camping whilst you are waiting for a new motorhome or caravan to arrive.

Current shipping challenges have increased the chance of a new arrival being delayed and most campers are unwilling to let go of their pride and joy prior to making the move to a new vehicle.

Due to recent price increases trade in evaluations are higher than ever and are well worth considering.

Please note that we currently consider purchasing motorhomes and caravans outright.

If you own a late model motorhome or caravan and are considering either selling or trading it in, please feel free to get in touch for an obligation free evaluation.

We are always happy to assist!!!

Deluxe RV Group News



Scotty our new groomer has had a chance to get to know everyone over the last few weeks and consistently develops his skills and knowledge about our much-loved motorhomes and caravans. His work ethic and easy-going character are a great fit for the workshop team, and he is looking forward to meeting more of our customers soon.

We are currently receiving many pre-sold Pilote and Le Voyageur motorhomes and are very excited to fit them out for our customers who will finally be able to collect their brand-new van after a long wait.

We have also finally received our first Mercedes-Benz Le Voyageur Heritage Models and are falling in love with them. Check out the article below for some exciting content and get in touch for any questions you may have.

Besides our general enthusiasm for the industry, we are still expecting that current shipping and supply challenges will continue to persist and we are looking at another challenging finish to the year and start into 2023. We always try our best to keep everyone updated however please feel free to contact us anytime regarding your questions.

City Destinations New Zealand: Wellington



We have many customers from Wellington, partly due to the geographical location close to Blenheim and because Wellington does not actually offer many choices when it comes to buying a motorhome or caravan.

That however doesn't mean Wellington is not a great urban destination for us travelling with a motorhome. The city is quite unlike many in NZ and has a lot to offer for anyone staying a few days or even longer.

"Wellington may be New Zealand's capital, but it's a compact, relaxed, and walkable city. It has a stunning location between the hills and sea with easily accessible nature—you can bike through native forest, hike the rugged coastline, or swim from sandy beaches.

There's delicious food, coffee, and craft beer, and plenty of creativity.

It's a city that grows on you, as we found after spending many months in the region."



Where to Stay in Wellington

Check out the link below for information on where to camp.

<https://wellington.govt.nz/recreation/outdoors/camping-in-wellington>

Best Things to Do in Wellington

"I've divided our top things to do in Wellington into three areas: the city centre, the outskirts, and further afield locations which are great for day trips. I've also included suggestions of what to do in Wellington at night.

Central Wellington

All these Wellington activities are walkable if you are staying in the CBD. Traffic and parking can be a pain, so it's best to leave your car in the car park and explore on foot.

1) Walk Along the Wellington Waterfront

The best introduction to Wellington, especially on a sunny day, is walking along the waterfront. There's a beautiful pedestrian walkway from Queens Wharf to Clyde Quay Wharf.

On the way you'll have views of yachts and Wellington's hills and will pass Wellington Museum and Te Papa Museum, sculptures like Len Lye's Water Whirler and the iconic Solace in the Wind, and the colourful boat sheds of Clyde Quay.

You can even rent a kayak or paddleboard at Ferg's Kayaks.

Karaka Cafe is the perfect place to take a break—relax on the bean bag chairs on the grass overlooking the water..."

Please feel free to click on the link to read the full article:

<https://www.neverendingvoyage.com/things-to-do-in-wellington-new-zealand/>

Customer Story: First Mercedes-Benz Heritage Handover



We have been waiting for this moment for a long time. The second Le Voyageur announced that they will build a Le Voyageur Heritage Model based on a Mercedes-Benz and ALKO platform everyone at Deluxe started to get excited and we knew instantly that we had to import them.

Recently the first Le Voyageur Heritage LVXH 8.7CF arrived in Blenheim and as it was pre-sold, we had to let go of it quickly again.

Matt had the privilege of handing over the vehicle to Peter and his lovely partner on a stunning sunny Blenheim day and send them off in a truly remarkable luxurious motorhome.

NZMCA Motorhome, Caravan and Leisure Show Review



The NZ Motorhome, Caravan and Leisure Show in Hamilton turned out to be a huge success. If you attended, you know what I am talking about when I say Friday was madness followed by another few busy days. The statement below says it all.

"Over 25,300 visitors enjoyed the show over the weekend, with numbers on Friday being the biggest we have ever seen, reaching over 10,000 visitors, Saturday 9,500 and Sunday 5,800.

We had a record number of exhibitors in attendance, with all space sold out, and many reporting record sales and the need to head back to their base multiple times, in some cases to Auckland, to restock over the weekend.

Our carparks filled up quickly and we ran into overflow public parking by 11.30am Friday and lunchtime on Saturday. We exceeded the Event Park & Stay area twice over, utilising Plans B & C to accommodate over 1900 motorhomes and caravans on site, making it truly NZ's biggest campground for that weekend.

The whole event exceeded expectations and hope it was successful for you all.

Thank you so much for your support over the last year, we were thrilled to finally deliver a show, to see you all, and see you so busy."



Gary, Daryl, Brett, and I loved catching up with the industry as well as meeting many of our current and prospective customers. Premiering the first Mercedes-Benz Le Voyageur Heritage motorhome was a privilege, and it gave us great satisfaction to present a brand-new vehicle to the motorhome industry. We are all looking forward to seeing what the future brings and can't wait catch up in Auckland next year!!!



Customer Story 2: Pilote P740FC Handover





What a day. Nigel and Michelle ventured to Blenheim from Masterton after a long wait for their Pilote P740FC Motorhome and finally got to rip of that SOLD sticker and call it their own.

After the handover they both decided to make the most of the beautiful weather and camped out at Marfell's Beach which is roughly a 30min drive from our yard. I am looking forward to seeing another great couple enjoying the lifestyle we all love so much and believe this may be the third Pilote going to Masterton locals.

Le Voyageur: LV Heritage vs. LV Classic

To the naked eye both the Heritage and Classic look quite similar from the outside however the second you take a closer look inside and outside you start noticing differences besides the fact that one is based on the trusted Fiat/Alko base and the other is built on a Mercedes/Alko combination. Have a look at the specifications, photos and the videos and decide which one you would prefer and feel free to get in touch directly for any further questions.

Fiat Ducato Le Voyageur Classic 8.5CF



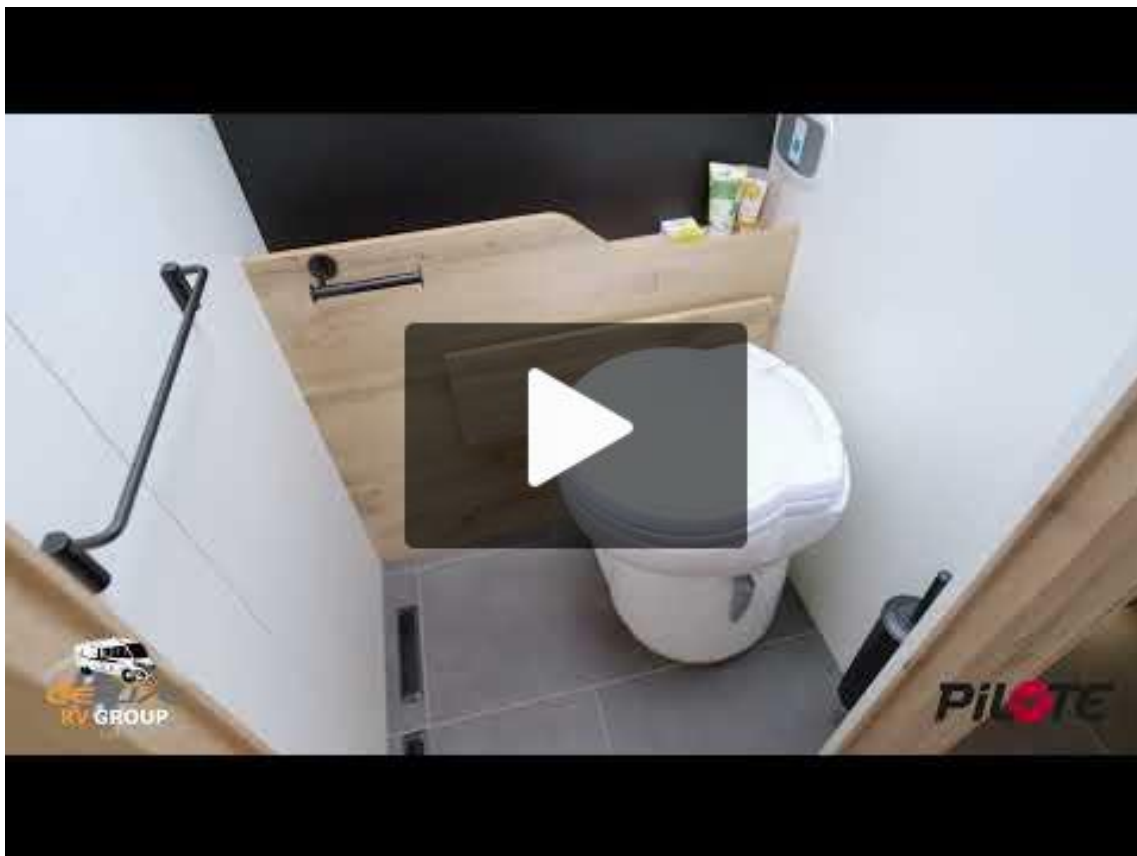
Specifications:

9 Speed Automatic, 2.2L 180 HP Turbo Diesel, Full Air Suspension, Self Levelling, Certificate of Fitness, Drive on a Car Licence, Electronic Stability Programme, Anti Slip Regulation, Automatic 3 Way Fridge and Freezer, Island Bed or Singles with Drop Down Bed or Cupboards, Separate Shower and Cassette Toilet, 200L Fresh Water and 120L Grey Water Tank, BBQ Gas Point, 2 x 195w Solar Panels, 200 amp/hr Battery, Alde Gas/Electric/Engine Heating/Hot Water, Automatic Satellite Dish and Smart TV, Apple Carplay and AndroidAuto, Wide Angle Reversing Camera, Swivel Cab Seats, Cab Carpet Mat and Cab Blinds, Cab Electric Passenger Window, 5000kg GVM, 8.5m Long - 2.3m Wide - 2.95m High, Electric Awning

[Check out the detailed listing here:](#)

<https://www.deluxegroup.co.nz/Detail.html?id=1478562&veh=2023-Fiat-Ducato-Le-Voyageur-8.5CF-4-Berth&pageNumber=1&sort=1&pageSize=12>





Mercedes-Benz Le Voyageur Heritage LVXH8.7CF



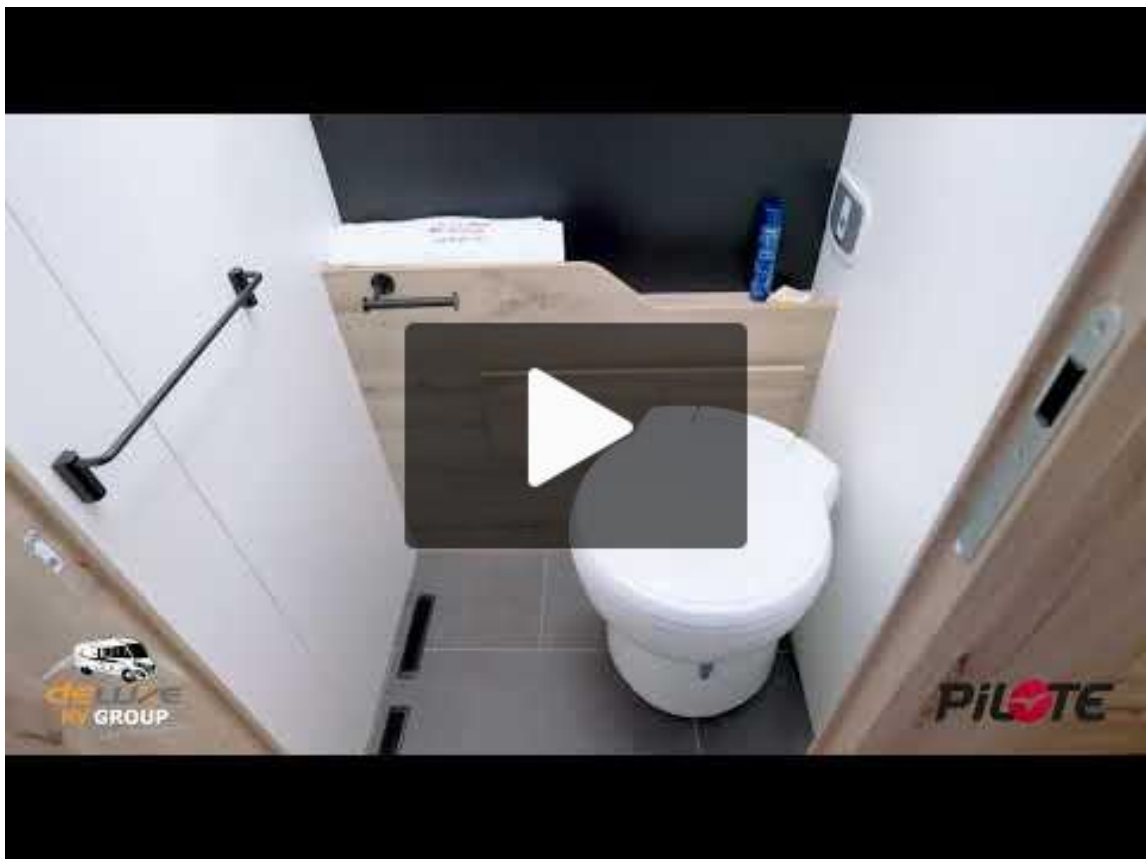
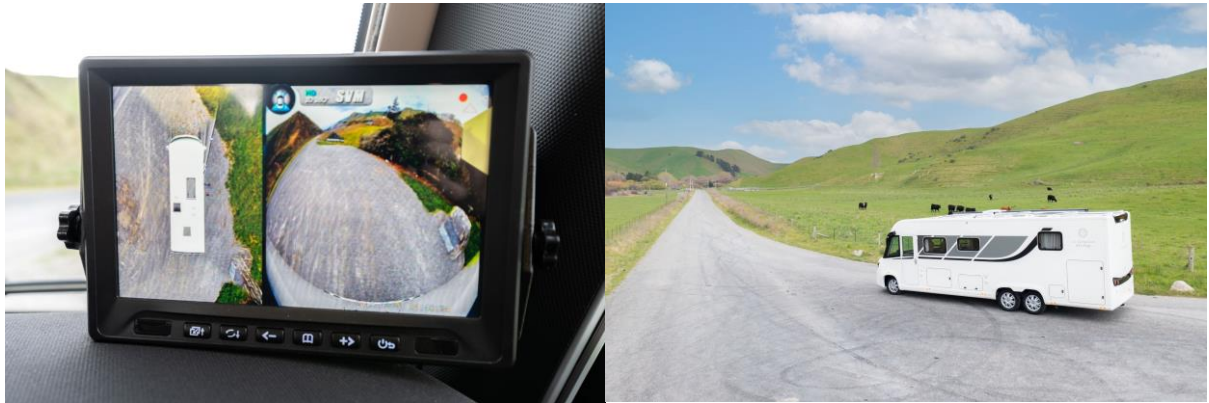
Specifications:

170HP Turbo Diesel Engine, 9G-Tronic Automatic Gearbox, 5500kg GVM, est. 1000kg Payload, 8.75m Long - 2.3m Wide - 3.0m High, Certificate of Fitness, 10.25" Multimedia Head Unit, Permanent Electric Island Bed, Separate Toilet - Basin and Shower, 3 Way Automatic Fridge and Separate Freezer, 3 Burner Gas Hobbs with combined Oven and Grill, 200litre Fresh Water and 120litre Grey Water Tanks, SamY 60 Automatic Satellite Dish with 22" RSE Smart TV, 400w Solar with 200amp Habitation Battery, ALDE Hot Water and Habitation Heating with Heat Exchange System, 17" Alloy Wheels - Leather Seating - Awning - 1800w Inverter - Exterior Hot/Cold Shower - Ceramic Toilet - 5m Awning - 360 Degree Dome View Camera

[Check out the detailed listing here:](#)

<https://www.deluxegroup.co.nz/Detail.html?id=2560986&veh=2023-Mercedes-Benz-Heritage-8.7CF&pageNumber=1&sort=1&pageSize=12>





Staff Trip: Gary's First Adventure in his Brand-New Heritage



Gary has finally collected his brand-new Le Voyageur Heritage Motorhome and spent the last few weeks fitting it out and getting it ready for his first little adventure to Nelson/Golden Bay.

He parked up at a Heritage site in Stoke before spending the rest of the weekend working out all there is to learn in a new motorhome.

After the first successful trip Gary and Janette have ventured north and are currently on a four-week north island adventure. I am looking forward to sharing the itinerary and some pictures in the coming month. If you happen to see them on the road, make sure to say hi and have a yarn.



If you have an interest in anything contained within our Newsletter then please don't hesitate to contact us, we would love to hear from you.

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