Hi from the Team at DeLuxe

Welcome to June's RV News
proudly brought to you by the team at DeLuxe RV.

June has started with a hiss and a roar here in Blenheim.

Sales and enquiry have been remarkable for this time of year and we are confident this is going to continue for the foreseeable future.

As reported late May one of the bigger New Zealand rental companies have put some fantastic incentives in place for New Zealanders to take up the chance to rent an RV and experience the lifestyle so many of us currently know and love.

The team here feel incentives like this will help to grow both local tourism and the RV industry as a whole.

No time has been better than now to "live life your way" if you have friends or family whom have been contemplating the RV lifestyle then why not encourage them to hire an RV this winter and give it a go.

Everything Pilote you need to know this month!

Our sales yard in Blenheim is finally starting to fill with our latest 2020 Pilote range and we are very excited to be able to share some of these with you.

The Pilote Galaxy is our A-Class range of motorhome

Currently we have two of the 2020 A-Class models on display.

Fiat Ducato Pilote Galaxy G720FC

$187,990

Located at
DeLuxe RV

Fiat Ducato Pilote Galaxy G740C

$189,990

Located at
DeLuxe RV

The Pilote Pacific is our "standard cab" range of motorhome

Currently we have three of the 2020 Pacific models on display.

PILOTE

PILOTE
PILOTE

Fiat Ducato Pilote Pacific P740C

$162,990

Located at
Levin RV Centre

Fiat Ducato Pilote Pacific P740C

$162,990

Located at
DeLuxe RV

Fiat Ducato Pilote Pacific P740GJ

$162,990

Located at
DeLuxe RV

We still have a range of 2019 Pilote Motorhome's on display on our sales yard here in Blenheim.

These RV's will be registered as a 2020 even though they have then 2019 style and finish.

With increases in price due to both the factory price rise and additional shipping costs on all 2020 models, the 2019 range makes exceptional buying.

You will find a range of Pilote motorhomes and campervans on display at all of our supporting dealer yards.

PILOTE MOTORHOME DEALER LOCATIONS

DeLuxe RV have hand selected a group of Dealers throughout New Zealand to represent the Pilote range on our behalf. We believe these dealers to be the very best in their field and are confident they will bring exceptional customer service and value to our growing Pilote family.

RV Mega
101 Hewletts Road
Mount Maunganui
07 575 5612

Levin RV Centre
3 Oxford Street
Levin
0800 782 368 73

DeLuxe RV
45 Main Street
Blenheim
03 578 3310

Freedom RV
449 Ferry Road
Christchurch
03 389 5346

DELUXE RV GROUP
Live life your way

For further information or a detailed list of service agents we have throughout New Zealand then please don't hesitate to contact the team at DeLuxe RV.

www.deluxegroup.co.nz

We are hearing more and more people talking about "Keeping it Local" or "Supporting Local Business" so I thought it timely to share a little bit about how we here at DeLuxe RV like to do our part in "Keeping it Local".

Many of you will already know DeLuxe purchase ex-rental motorhome and Campervans from Apollo motorhomes and then refurbish them to our "DeLuxe" standard before on selling to the general public.

When creating our refurbishment plan and process many years back we decided to out source as much of the works as we could to our own small locally owned and operated businesses here in Blenheim; rather than having the works completed in the bigger cities prior to us collecting as had been done in the past.

We use the paint shop next door called Riverside Refinishers owned and operated by Craig, our joinery requirements are meet by TH Joinery owned by Tony, mechanical servicing is completed by either Motor Kanix owned and operated by Pete and his young family, or Auto Super Shoppe which is owned by Jim (he also owns a Bailey caravan brought from DeLuxe!).

Electrical needs are meet by a husband and wife team at A & B Electrical, Gas works are completed by Father and Son duo whom own MJ Plumbing, Grooming is completed by Aaryn whom owns and operates Details Grooming whilst all of our Motor trimming requirements are managed by Ian and his team at Marlborough Motor Trimmers.

Refurbished Talvor Motorhomes

TALVOR®

Now available with 3 different levels of Refurbished inclusions

Talvor Hercules 6 Berth from $84,990

The Talvor Hercules comes with a U shape lounge in the rear with 3 double bed options. This model comes in 3 varying specifications of refurbishment. See overleaf for the options available.

Talvor Aquila 2 Berth from $54,990

The Talvor Aquila is a compact 2 berth option. It is currently available in either a VW or Mercedes. Most models are around 5 years old and have travelled between 190,000 – 230,000km.

Talvor Pandora 4 Berth from $119,990

The Talvor Pandora is usually around 3-4 years old and will have travelled around 125,000km. This model has a full oven, separate shower and toilet and a drop down bed

deluxe® RV GROUP

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WINNEBAGO TALVOR® BAILEY LE VOYAGEUR PILOTE

Refurbished Talvor Motorhomes

Select from Our 3 different levels of Refurbished inclusions

Talvor Motorhomes have come out of the Apollo Motorhome fleet. There are 3 models which are highlighted on the otherside of this flyer. A number of dealers may have these available throughout the Country at varying levels of condition. Here at DeLuxe for the Hercules range we have what we call a standard presentation right through to the Deluxe Talvor Spec. The Hercules and the Aquila when we receive them are usually around 5-6 years old and have travelled between 190,000 - 230,000km's. The Pandora will be around 3-4 years old and will have travelled around 120,000km - 150,000km.

level 1 Hercules Standard Service - from $84,990

- Vehicle Service
- Cambelt renewed at 180,000km
- Full componentry check
- Full interior and exterior professional clean including the vaxing of seats, mattress etc
- Dry cleaning of curtains
- Removal of all roof hatches for cleaning and reinstall or replace
- Remove 12 volt fridge, test, replace any parts where necessary, clean and reinstall
- Replace latches, catches and locker doors where necessary
- Check all plumbing and that everything is up to NZMCA self-containment standard
- Refresh the Luton lining
- Test the engine and house batteries and replace where necessary
- Check the tyre pressures and repaint the wheel trims
- Check the awning operation
- Clean the awning

level 2 Hercules with Added Extra's - from $89,990

- Includes everything in a Standard Service
- Installation of 150 watt solar panel
- Installation of a regulator
- Installation of flat screen TV
- New cooktop and sink unit
- Installation of an automatic satellite dish
- Plus - New bench and table tops

level 3 Hercules DeLuxe Spec - from $94,990

- Includes everything in Standard Spec
- Includes all Added Extra's
- Plus - Chrome wheel trims
- Plus - Change of kitchen cabinentry
- Plus - Brand new gas oven and 3 hobbs

All Talvors come with a 6 month COF, a minimum of 6 months registration, 1,000km Road User Charges and a 3 month DeLuxe Warranty

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WINNEBAGO TALVOR BAILEY LE VOYAGEUR PILOTE

Should you live in the Marlborough region and be considering some maintenance on your RV then we highly recommend you contact our fantastic network of local businesses.

Further information on those listed above and many more of our recommended suppliers can be found here.

Should you be curious to find out more on our Talvor refurbishment process you can click here.

View our latest vehicle listings

Meet the Team

Staff Profile

Name:	*Colin Brownlee*
Age:	*Only 62 (but I look 52!)*
Position within DeLuxe RV:	*Groomer*
Tell us something about yourself that other people may not know:	*Have biked around Mapua in my Birthday Suit.*
A favourite memory from your time at DeLuxe to date:	*Getting my job at DeLuxe RV and working with an awesome team of people.*
If you were to own a Motorhome or Caravan what would it be?	*My Bailey Caravan!*
Favourite Quote:	*Team = Together everyone achieves more*

We've made further updates to our website.

This month you can read a review completed by the team at MCD magazine on the 2020 Pilote P690C motorhome or our great new towing guide for those

considering or know someone considering the purchase of a caravan.

GO BAILEY!

We have a great range of Bailey Pegasus Grande caravans currently on display. The Pegasus Grande features the popular 8ft wide body, the famous Bailey 10 year water ingress warranty and comes meeting self containment standards.

Layout options available -

- North South Island Bed with mid ship en-suite
- East West Island Bed

with rear en-suite

- North South Single Beds
  with rear en-suite

Popular features include -

- 100w Solar panel
- Alko ATC trailer control
- Alko anti sway coupling
- 3 Way fridge and full oven
- Truma dual fuel combi boiler
- 8ft Wide body with Alu-tech construction
- Double glazed windows with fly screens and blinds

A Bodyshell Integrity Guarantee of up to

10 YEARS

is available on this leisure vehicle

Terms and Conditions Apply

Information on Bailey caravans

View our full range of caravans

Read our DeLuxe RV towing guide

This Months Yummy Recipe is.....

ONE PAN PESTO CHICKEN PENNE

proudly brought to you by DeLuxe RV GROUP

This perfect campervan dinner is one that even the most amateur of cooks can master. With ingredients such as chicken, garlic, penne, cheese, and cream, who wouldn't love this delicious classic pasta dish?!

Ingredients

- 1 tbsp olive oil
- 2 chicken breasts, sliced into strips
- 2 tablespoons garlic, chopped
- ½ tablespoon salt
- ½ tablespoon ground pepper
- ¾ cup heavy cream
- ½ cup grated parmesan cheese
- ¼ cup pesto
- 3 cups penne pasta, cooked
- ¾ cup cherry tomatoes halved
- parmesan cheese to garnish
- fresh basil, chopped, to garnish

Method

1. Heat the oil in a pan over high heat. Add the garlic, chicken, salt and pepper. Cook the chicken until it is browned. Stir in the heavy cream, parmesan, and pesto, stirring until combined.
2. Bring the mixture a boil and cook until the sauce has reduced, about five to seven minutes.
3. Toss in the cooked pasta and cherry tomatoes, stirring until evenly coated.
4. Serve with parmesan and basil on top.

If you have an interest in anything contained in our Newsletter then don't hesitate to make contact with us. We would love to hear from you.

From the Smith family and team at DeLuxe RV

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